Tesla Bulls Double Down as Stock Reaches Ne...

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Tesla shares have surged 731% this year and reached a record high Friday, ahead of the electric-car maker's addition to the S&P 500. WANG XIANG/XINHUA/ZUMA PRESS

STOCKS

Tesla Bulls Double Down as Stock Reaches New Heights

Electric-car maker's shares are extending their relentless run as company prepares to join S&P 500

By Gunjan Banerji and Michael Wursthorn
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8 minutes

Die-hard Tesla Inc. TSLA 5.96% ▲ investors are feeling vindicated: The stock is extending its relentless run, and the company is set to join the S&P 500, the most widely tracked stock benchmark in the world. Many are even buying more shares.

Tesla has surged 731% this year and reached a record high Friday, padding the wallets of investors who have poured their savings into both the stock and the company's electric cars. The rally has accelerated since S&P Dow Jones Indices said it_would_add_Tesla_to_the_benchmark. The shares are up 70% since Nov. 16 and will enter the S&P 500 on Monday.

Tesla's run has been so powerful that many bearish investors have abandoned their money-losing bets, sending short positions on the stock to a record low. Short interest in the stock as a percentage of shares available for trading recently fell to a low of 5%, down from roughly 18% earlier in the year, IHS Markit data shows.

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Will Tesla be able to maintain its growth after joining the S&P 500? Why or why not? Join the conversation below.

Since Tesla went public a decade ago, its market value has surged to \$659 billion to become the sixth-largest company in the U.S. market. Tesla is by far the biggest company ever added to the S&P 500; its market value ballooned even before it delivered four consecutive quarters of profits to make it eligible for inclusion.

Tesla bulls say the company's potential is limitless and are buying even more stock as shares charge to new highs.

"There's so much good news to come," said Rostislav Zotin, a 44-year-old business engineer who says he has been regularly buying Tesla shares since 2013, stashing away extra income in the investment. He pointed to Chief Executive Elon Musk's ability to innovate and his promise of an on-demand robot taxi fleet. "I'd recommend to buy Tesla at any price," he added.



'There's so much good news to come,' said Tesla investor Rostislav Zotin, seen with his sons.

Mr. Zotin said he bought five shares in early December for about \$568 apiece and kept buying later in the month. The stock closed Friday at \$695. At times, he said, his wife has questioned whether they should be putting the cash toward a home instead. They rent an apartment in Schwerzenbach, Switzerland, a tiny town near Zurich. He is happy he has held on. Mr. Zotin and other investors acknowledge that Tesla shares have been a volatile ride, but right now they are reaping the benefits. Share-price and index performance

After buying a black Tesla Model 3 in

September—which he had long coveted—



■ Tesla ■ S&P 500

100

2020

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As of Dec. 18, 5:17 p.m. ET

Source: FactSet

"It's going to let me retire a few years earlier," said Dave Martin, a 67-year-old engineer who lives in Mendocino County, Calif., and spends a couple of hours a day reading about Tesla. An investor since 2014, he picked up even more shares this month and said he rarely cashes out. An exception was when he recently bought a white Tesla Model Y sport-utility vehicle.

bring electric vehicles to the masses, and many compare the company to Apple Inc., which reshaped the personal-computer, cellphone and music industries while outperforming the broader stock market.

"I feel like S&P needs Tesla more than Tesla"

Bullish investors said they expect Tesla will

needs S&P," said Vincent Yu of Irvine, Calif., who owns an auto-parts company and runs a blog on Tesla. Mr. Yu, 41 years old, said he invested in the stock in 2013 and has added to his holdings since, while closing positions in such tech behemoths as Amazon.com Inc. and Apple.

He pointed to the Nasdaq Composite—which includes Tesla and is up 42% this year—compared with the S&P 500's 15% gain.

His devotion is so strong that in addition to two Tesla cars, he has also bought eight bottles of Tesla Tequila that were marketed on the car maker's website this year for \$250 apiece before selling out. Fans say the souvenirs are a nod to Mr. Musk's tweet on

April Fools' Day in 2018, when he joked that the auto maker was bankrupt and he "was found passed out against a Tesla Model 3, surrounded by 'Teslaquilla' bottles."



Vincent Yu, in his Tesla Model 3, has been investing in the company for years.

Mr. Musk often engages on <u>Twitter</u> with skeptics. Ahead of that 2018 tweet,

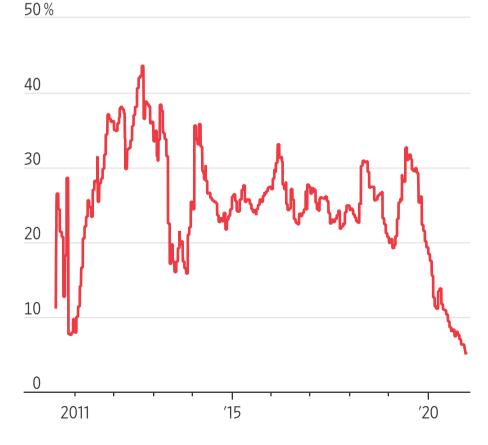
investors were concerned about the company's cash levels, and its credit rating had been downgraded. Since then, the stock has surged 1,276%. Tesla ended the third quarter with about \$14.5 billion in cash, and S&P Global Inc. upgraded the company's credit rating Thursday.

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James Anderson, a partner at the investment firm Baillie Gifford, Tesla's third-biggest institutional shareholder, said near-daily criticism and doubt thrown at Tesla by short sellers and other detractors used to be frustrating.

Baillie Gifford ignored naysayers and stuck with its belief that Tesla would eventually grow to be more than a car company, pointing to its efforts to expand the usage of high-powered batteries, solar and autonomous driving. The Edinburgh-based firm's initial \$89 million investment in 2013 has ballooned to \$21.6 billion, not including any proceeds from recent share sales.

Shorted shares as a percentage of shares available for trading



Source: IHS Markit

Mr. Musk and his investors' riches have translated to big losses for others. As Tesla's market value has ascended, controversy surrounding the stock has only intensified.

Tesla's polarizing nature has transformed the company into one of the biggest casinos on Wall Street. The options market tied to Tesla has swelled, with more than half a trillion dollars in contracts recently outstanding, making Tesla the most

popular wager on a company ever,

director at Cboe Global Markets.

according to Henry Schwartz, senior

Although short interest on the stock has

bearish bet. Short bets total \$32 billion,

dwindled this year, Tesla remains a popular

The trajectory so far lines up with a bold

vision Mr. Musk initially laid out to Baillie

growing possibility that Tesla could be the

Gifford's executives when they first met.

"He said a phrase, 'There's a small but

largest company in the world," Mr.

Anderson recalled.

cementing Tesla's status as the mostshorted stock in history, according to S3 Partners LLC. The shorts have racked up \$39 billion in losses this year, forcing some to surrender.

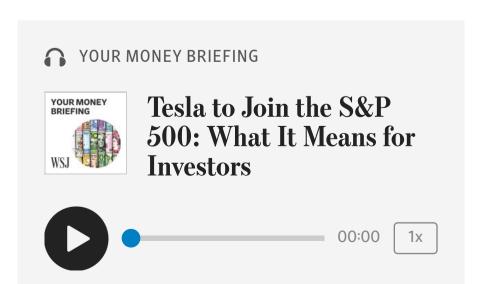


Tesla short sellers have accumulated \$39 billion in losses this year as the stock's value has ballooned.

PHOTO: DAVID PAUL MORRIS/BLOOMBERG NEWS

"It is nutty horrible being short something that quadruples," said John Hempton, the founder of Bronte Capital, a hedge fund in Australia that oversees about \$1 billion in assets. He closed his position earlier in the year ahead of an August stock split. "The valuation is absurd. But the holders are also insane."

He said he might consider establishing another bearish position after the stock joins the S&P 500.



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Some traders forecast a big fall in the stock once it is added to the index and the initial wave of demand from passive investors dissipates.

Among those is David Einhorn, whose hedge-fund firm, Greenlight Capital Inc., recently held about \$14 million in bearish put options tied to Tesla, according to Securities and Exchange Commission filings.

Tesla's shares surged 99% in the third quarter, while Mr. Einhorn's firm returned 5.9%, according to a quarterly letter viewed by The Wall Street Journal. Earlier this year in a separate update, Greenlight Capital questioned Tesla's accounting methods and pointed to product defects.

"We expect the TSLA parabola to end around the speculated inclusion in the prestigious S&P 500 index," Greenlight wrote.



Tesla's stock has surged since the start of the year, giving it a market capitalization larger than many behemoths of American industry. But its rise wasn't necessarily driven by fundamentals. WSJ explains. Illustration: Jacob Reynolds/Wall Street Journal

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